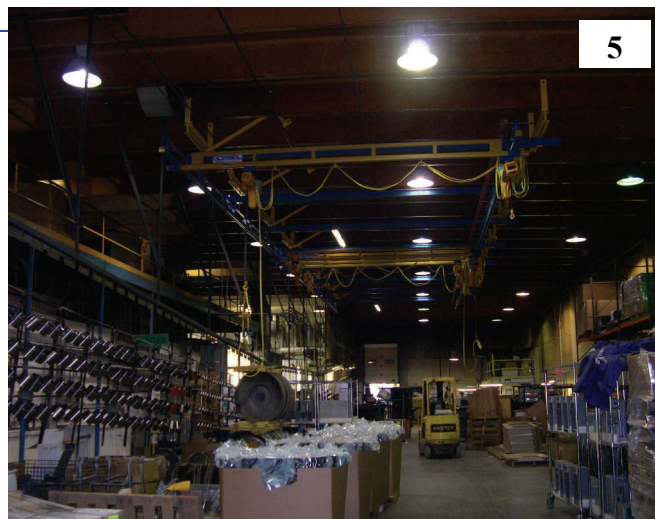


Out with the old (below) and in with the new! (above #1) AFI's new powder coating booth is giving us the capacity and improvements needed to focus on our customer needs, giving them the turn time and quality needed in today's finishing market. (below #2)



## AFI IS EXPLODING WITH CHANGES



The exploding I am talking about is good! Changes are happening all over AFI, with our customers in mind. We all knew too well that the year 2009 would bring different ways of doing business. AFI had some pretty scary months from November to January, but we're seeing a rapid increase in business. We can only thank our loyal customers and some very exciting new ones! We feel very blessed. AFI has been looking internally for ways we can keep our pricing competitive and are proud of the fact we have not raised pricing to our customers in the last 3 years. You may ask, how is this possible? I had the opportunity to spend some time with our Facility Manager, Kelly McCabe, (yes, he is Irish for those of you who may want to know). Kelly has been at AFI over two years and his forward thinking helps us save money internally keeping our costs down, and allowing us to pass that savings on to our customers, and still be profitable. We have made improvements to our air make up units, furnaces and A/C units. Our new software system continually monitors building pressure, oven temps, compressed air moisture, and electrical consumption; which are all critical to high quality production and controlling utility expenses. Replacing the LP vaporizer has ensured continuous operation should we be curtailed by our natural gas supplier. With the raising cost of liquid propane, for the past two years, we began to utilize the Enhanced Supply System offered by Centerpoint Energy. Kelly believes that running our plant more on natural gas and less on our LP system will save us money. We are working with our utility providers to proactively find the best approach for continuous improvement and energy conservation. These programs have allowed us to utilize the available funds to purchase a new burn-off oven, control systems, LP vaporizer system, and a standby generator over the last two years. **GREEN** is a big word and we are looking at ways to reuse our solvent and waste paint materials. This will greatly help to reduce hazardous waste, which is always a concern. The two pictures to the left show AFI's new powder coating booth that was added early this year. (pictures 1 & 2) A cardboard compactor is helping us create income instead of expense for scrap cardboard. (picture # 3 below left) A new PEM pressure washer is our key to cleaning stripped parts before painting. (picture #4 below center) We have installed a new overhead bridge crane. It has four bridges with the capacity of 1,000 lbs per bridge. (picture #5 below right)

(continued back page)



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How well do you know AFI's employees? In AFI's April newsletter 2008 we featured 13 of our employees who have unique hobbies or interests. You were to match them up and see how many you could get right. We will be featuring only one this month. We will continue to feature them until we have matched the entire list. Be sure to look for the last of our AFI employees in our December 2009 newsletter!



In May we celebrated Memorial Day. We have 13 AFI employees that are veterans or currently serving our country. Tiny Johnson is a Veteran Honor Guard that serves in parades and military funerals. Tiny has worked at AFI for 10 years. He is one of AFI's veteran (no pun intended) painters. Tiny has been married to his wife Gail for 11 years. They have three children and 2 grandchildren. Tiny served 2 years in Vietnam and Kansas. Tiny is currently a Sergeant of Arms, serving 15 years. He has served in the American Legion for 37 years and VFW 40 years. When I asked Tiny what he liked most about AFI he said the good people. The change he felt, that the most drastic was the two new owners buying the business.

Other AFI employees that have or are currently serving our country are:

Name	Branch of Service	Years Served
Ann Austad	Army National Guard	1977-1986
Al Baer	Army	1966-1968
Mike Clobes	Army National Guard	Currently serving in Iraq
Tiny Johnson	Army	1967-1969
Tony McMichael	Army Reserves	1986-1998
Bill Muldoon	Army	1980-1984
Jimmy Newsom	Marines	1979-1983
Kristi Ouellette	Marines	2006-2007
Ted Schreyer	Navy	1980-1982
Jarrod Schreyer	Army Reserves	Basic & AIT Training
Cal Schultz	Navy	1967-1971
Tom Wanta	Air Force	1969-1973
Ken Wikre	Army Reserves	1992-1994

**GOD  
BLESS  
AMERICA!!!**



If consumers are asked to make greater sacrifices than industry, this country is going to have the greatest shortage of all -- consumers.

**(Cont. front page)** This manual 80 foot long by 20 foot wide crane system helps by moving parts up and down our JCI paint line. We have installed a 10' x 12' sand blasting booth (picture # 6) to help more of our potential and current customers remove the paint and other chemicals left on parts that need repainting. We can use a variety of blasting media upon request. (picture #6 above left) AFI recently started a joint recycling program with MRCI of Mankato to collect our bottles, cans, and stretch wrap waste. (picture #7 above right) These are a few of AFI's projects patterned by many other businesses in today's world practice of going GREEN. There will be more exciting news to come in our next newsletter in December 2009.



**2009 Graduate**

Jarrod Schreyer bagged his very first turkey. Jarrod has worked at AFI for over 5 years and has a true heart for the outdoors. He loves fishing and hunting. Jarrod's future plans include the Army Reserves, getting through his Basic and AIT Training. Best Wishes Jarrod!



**Trinity Jo Harroun**  
Born: May 29, 2009

7 lbs 8 ounces  
21 inches long

**Proud parents**

**Terry & Clarenda Harroun**

**Terry is AFI's lead painter on our JCI line.**

**Kaylan Rhea Kapsner**

Born: June 12, 2009

8 lbs 10.8 ounces

21 inches long

**Proud parents**

**Ryan & Kathi Kapsner**

**Ryan is AFI's Operations Manager**

**Proud Grandparents--John & Donna Kapsner**





# AFI Summer Picnic

Is it an  
AFI  
Gnome?



Look at these three  
cutie pies!



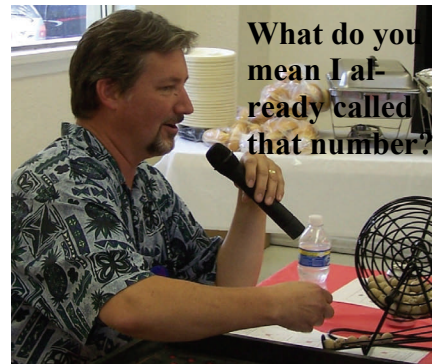
Jimmy found his flag again. It was a  
touching moment. God Bless America!



Like  
father  
like  
son!!!!



What do you  
mean I al-  
ready called  
that number?



Pie eating contest between 1st  
and 2nd Shift!



I am not sure but Will looks a bit  
full!!!!!! GO Terry!!!



Hey  
kids  
watch  
this!



I slid further than you did!